

## プロミス月次営業指標

2007年3月期	4月		5月		6月		7月		8月		9月	
	前年同月比 増減率		前年同月比 増減率		前年同月比 増減率		前年同月比 増減率		前年同月比 増減率		前年同月比 増減率	

### (営業貸付金残高および顧客数)

営業貸付金残高 (百万円)	1,291,516	-2.5	1,296,054	-2.4	1,290,196	-2.4	1,285,184	-2.4	1,282,752	-2.7	1,273,379	-3.3
無担保ローン	1,288,203	-2.5	1,292,796	-2.3	1,286,982	-2.4	1,282,022	-2.4	1,279,624	-2.6	1,270,317	-3.2
有担保ローン	3,313	-18.0	3,257	-18.0	3,214	-17.9	3,162	-18.0	3,127	-18.0	3,062	-18.0
顧客数 (千人)	2,298	-3.5	2,301	-3.6	2,288	-3.8	2,279	-3.9	2,272	-4.1	2,253	-4.6
無担保ローン	2,297	-3.5	2,300	-3.6	2,287	-3.8	2,278	-3.9	2,271	-4.1	2,252	-4.6
有担保ローン	1	-14.9	1	-14.4	1	-14.3	1	-14.4	1	-14.5	1	-15.0
一顧客当たり残高 (千円)	561	1.0	563	1.2	563	1.4	563	1.6	564	1.5	565	1.4
無担保ローン	560	1.0	561	1.3	562	1.5	562	1.6	563	1.5	563	1.4
有担保ローン	2,502	-3.7	2,483	-4.2	2,478	-4.1	2,470	-4.1	2,466	-4.1	2,469	-3.5

### (新規申込数および新規顧客数)

新規申込数 (人)	41,393	-12.1	50,765	-4.8	42,413	-7.1	40,515	-2.9	42,328	-8.1	44,568	-7.3
新規顧客数 (人)	23,142	-19.7	28,672	-12.4	23,533	-16.3	22,114	-12.3	23,377	-18.2	23,861	-18.5
成約率 (%)	55.9	-5.3	56.5	-4.9	55.5	-6.1	54.6	-5.8	55.2	-6.8	53.5	-7.3

注)成約率の増減率欄の斜体数値は  
前年同月比増減数です。

### (チャネル展開)

店舗数 (店)	1,474	12	1,474	10	1,478	15	1,478	15	1,479	16	1,478	14
有人店舗	415	-3	415	-3	415	-2	415	-2	415	-2	414	-3
自動契約店舗(無人)	1,059	15	1,059	13	1,063	17	1,063	17	1,064	18	1,064	17
自動契約機 (台)	1,466	21	1,466	20	1,470	24	1,470	24	1,471	25	1,471	24
ローン申込機 (台)	1,002	580	1,005	578	1,003	561	1,002	501	1,009	384	1,010	220

注)チャネル展開の増減率欄の斜体  
数値は前年同月比増減数です。

## プロミス月次営業指標

2007年3月期	10月		11月		12月		1月		2月		3月	
	前年同月比 増減率		前年同月比 増減率		前年同月比 増減率		前年同月比 増減率		前年同月比 増減率		前年同月比 増減率	

### (営業貸付金残高および顧客数)

営業貸付金残高 (百万円)	1,267,377	-3.7	1,263,063	-4.1	1,246,333	-4.6	1,232,343	-5.7	1,221,575	-6.3	1,193,876	-7.8
無担保ローン	1,264,358	-3.7	1,260,091	-4.1	1,243,422	-4.5	1,229,483	-5.6	1,218,763	-6.3	1,191,129	-7.8
有担保ローン	3,018	-18.6	2,972	-18.7	2,911	-18.6	2,859	-18.2	2,811	-17.9	2,747	-18.3
顧客数 (千人)	2,244	-4.9	2,236	-5.1	2,209	-5.4	2,197	-5.8	2,178	-6.3	2,124	-8.0
無担保ローン	2,243	-4.9	2,234	-5.1	2,208	-5.4	2,196	-5.8	2,177	-6.3	2,123	-8.0
有担保ローン	1	-15.4	1	-15.9	1	-15.6	1	-15.2	1	-15.2	1	-15.7
一顧客当たり残高 (千円)	564	1.2	564	1.0	564	0.9	560	0.2	560	0.0	561	0.2
無担保ローン	563	1.3	563	1.0	563	0.9	559	0.2	559	0.0	560	0.2
有担保ローン	2,458	-3.8	2,456	-3.4	2,440	-3.6	2,435	-3.5	2,434	-3.1	2,433	-3.1

### (新規申込数および新規顧客数)

新規申込数 (人)	42,686	-6.9	41,135	-6.3	34,899	-1.5	40,013	-1.9	37,346	-9.7	41,121	-12.8
新規顧客数 (人)	23,192	-17.0	21,704	-17.8	14,277	-30.9	15,919	-32.7	14,778	-37.6	15,800	-40.4
成約率 (%)	54.3	-6.6	52.8	-7.4	40.9	-17.3	39.8	-18.2	39.6	-17.7	38.4	-17.7

注)成約率の増減率欄の斜体数値は  
前年同月比増減数です。

### (チャネル展開)

店舗数 (店)	1,479	14	1,479	13	1,476	6	1,476	1	1,476	2	1,470	-4
有人店舗	414	-3	414	-2	414	-2	414	-2	414	-1	413	-2
自動契約店舗(無人)	1,065	17	1,065	15	1,062	8	1,062	3	1,062	3	1,057	-2
自動契約機 (台)	1,472	24	1,472	23	1,469	13	1,469	5	1,469	3	1,463	-3
ローン申込機 (台)	1,010	76	1,008	69	1,006	60	1,002	35	998	25	983	-30

注)チャネル展開の増減率欄の斜体  
数値は前年同月比増減数です。

連結子会社月次営業指標

2007年3月期	4月		5月		6月		7月		8月		9月	
		前年同月比 増減率		前年同月比 増減率		前年同月比 増減率		前年同月比 増減率		前年同月比 増減率		前年同月比 増減率

(クオークローン)

営業貸付金残高 (百万円)	126,933	-4.1	127,609	-3.5	127,502	-3.0	127,727	-2.2	127,958	-1.3	127,455	-0.7
口座数 (千口座)	339	-7.3	339	-7.2	338	-6.9	338	-6.5	338	-5.7	336	-5.1
一口座当たり残高 (千円)	373	3.5	375	3.9	376	4.2	377	4.6	378	4.7	378	4.6
新規口座数 (口座)	4,832	22.5	5,522	20.3	4,868	24.8	4,804	32.8	5,428	34.0	5,112	30.0

- 注) 1. 2002年4月にリッチ、シンコウ、東和商事を合併し、ぶらっととして事業開始  
2. 2005年6月にクオークローンへ商号変更

(サンライフ)

営業貸付金残高 (百万円)	19,315	-1.3	19,343	-1.5	19,297	-1.7	19,184	-1.9	19,077	-2.4	18,971	-3.2
口座数 (千口座)	40	-4.7	40	-4.6	40	-4.4	40	-4.3	40	-4.5	39	-4.9
一口座当たり残高 (千円)	475	3.6	475	3.3	476	2.9	476	2.6	476	2.2	477	1.8
新規口座数 (口座)	550	-13.9	771	-0.6	573	1.4	569	7.2	539	0.4	547	-9.3

注) 2001年12月完全子会社化

(プロミス香港)

	1月		2月		3月		4月		5月		6月	
		前年同月比 増減率		前年同月比 増減率		前年同月比 増減率		前年同月比 増減率		前年同月比 増減率		前年同月比 増減率
営業貸付金残高 (百万HK\$)	1,547	11.6	1,514	9.8	1,495	8.5	1,514	9.6	1,542	10.9	1,527	8.8
口座数 (千口座)	63	3.7	62	2.7	62	2.2	62	1.8	61	0.1	60	-1.7
一口座当たり残高 (千HK\$)	24	7.6	24	6.9	24	6.1	24	7.7	25	10.7	25	10.6
新規口座数 (口座)	1,688	-12.8	1,114	7.2	1,547	-0.6	1,337	-20.7	1,454	-26.8	1,290	-28.7

注) プロミス香港は12月期決算となります。

連結子会社月次営業指標

2007年3月期	10月		11月		12月		1月		2月		3月	
		前年同月比 増減率		前年同月比 増減率		前年同月比 増減率		前年同月比 増減率		前年同月比 増減率		前年同月比 増減率

(クオークローン)

営業貸付金残高 (百万円)	127,028	-0.6	126,102	-1.2	123,581	-2.6	122,227	-3.7	119,807	-5.5	117,962	-6.1
口座数 (千口座)	335	-4.8	333	-4.9	326	-5.6	323	-6.4	318	-7.5	312	-8.0
一口座当たり残高 (千円)	378	4.4	378	3.9	378	3.3	378	2.8	376	2.2	376	2.0
新規口座数 (口座)	4,988	27.3	4,480	12.0	2,424	-25.5	2,557	-36.0	1,913	-62.5	1,989	-64.0

- 注) 1. 2002年4月にリッチ、シンコウ、東和商事を合併し、ぶらっととして事業開始  
2. 2005年6月にクオークローンへ商号変更

(サンライフ)

営業貸付金残高 (百万円)	18,864	-4.3	18,701	-5.3	18,334	-6.5	17,976	-8.1	17,588	-9.6	16,598	-14.1
口座数 (千口座)	39	-5.4	39	-6.0	38	-6.8	37	-8.4	37	-9.5	36	-10.8
一口座当たり残高 (千円)	477	1.2	476	0.7	476	0.4	475	0.3	473	-0.1	457	-3.7
新規口座数 (口座)	531	-21.4	507	-26.4	246	-50.2	219	-61.8	210	-64.0	287	-56.8

注) 2001年12月完全子会社化

(プロミス香港)

	7月		8月		9月		10月		11月		12月	
		前年同月比 増減率		前年同月比 増減率		前年同月比 増減率		前年同月比 増減率		前年同月比 増減率		前年同月比 増減率
営業貸付金残高 (百万HK\$)	1,548	7.4	1,575	6.9	1,578	6.7	1,553	4.8	1,530	4.1	1,506	3.2
口座数 (千口座)	60	-3.0	59	-3.8	59	-4.0	59	-5.3	59	-6.1	58	-7.1
一口座当たり残高 (千HK\$)	25	10.7	26	11.1	26	11.2	25	10.7	25	10.9	25	11.1
新規口座数 (口座)	1,225	-27.6	1,364	-26.3	1,515	-15.0	1,389	-27.0	1,354	-20.3	1,134	-27.8

注) プロミス香港は12月期決算となります。

Promise monthly business indicators

Fiscal Year Ended March 31, 2007	April		May		June		July		August		September	
		YOY(%)		YOY(%)		YOY(%)		YOY(%)		YOY(%)		YOY(%)

*Loans outstanding and customers*

Consumer loans outstanding (Yen-million)	1,291,516	-2.5	1,296,054	-2.4	1,290,196	-2.4	1,285,184	-2.4	1,282,752	-2.7	1,273,379	-3.3
Unsecured loans	1,288,203	-2.5	1,292,796	-2.3	1,286,982	-2.4	1,282,022	-2.4	1,279,624	-2.6	1,270,317	-3.2
Secured loans	3,313	-18.0	3,257	-18.0	3,214	-17.9	3,162	-18.0	3,127	-18.0	3,062	-18.0
Number of customers (Thousands)	2,298	-3.5	2,301	-3.6	2,288	-3.8	2,279	-3.9	2,272	-4.1	2,253	-4.6
Unsecured loans	2,297	-3.5	2,300	-3.6	2,287	-3.8	2,278	-3.9	2,271	-4.1	2,252	-4.6
Secured loans	1	-14.9	1	-14.4	1	-14.3	1	-14.4	1	-14.5	1	-15.0
Per customer (Yen-thousand)	561	1.0	563	1.2	563	1.4	563	1.6	564	1.5	565	1.4
Unsecured loans	560	1.0	561	1.3	562	1.5	562	1.6	563	1.5	563	1.4
Secured loans	2,502	-3.7	2,483	-4.2	2,478	-4.1	2,470	-4.1	2,466	-4.1	2,469	-3.5

*Number of applicants and new customers*

Number of applicants	41,393	-12.1	50,765	-4.8	42,413	-7.1	40,515	-2.9	42,328	-8.1	44,568	-7.3
Number of new customers	23,142	-19.7	28,672	-12.4	23,533	-16.3	22,114	-12.3	23,377	-18.2	23,861	-18.5
Approval ratio (%)	55.9	-5.3	56.5	-4.9	55.5	-6.1	54.6	-5.8	55.2	-6.8	53.5	-7.3

Note: *Italic* figures represent the number of increase/decrease from the same month of previous fiscal year.

*Service channels*

Number of branches	1,474	<i>12</i>	1,474	<i>10</i>	1,478	<i>15</i>	1,478	<i>15</i>	1,479	<i>16</i>	1,478	<i>14</i>
Staffed branches	415	-3	415	-3	415	-2	415	-2	415	-2	414	-3
Unstaffed branches	1,059	<i>15</i>	1,059	<i>13</i>	1,063	<i>17</i>	1,063	<i>17</i>	1,064	<i>18</i>	1,064	<i>17</i>
Number of automated contract machines	1,466	<i>21</i>	1,466	<i>20</i>	1,470	<i>24</i>	1,470	<i>24</i>	1,471	<i>25</i>	1,471	<i>24</i>
Number of loan processing machines	1,002	<i>580</i>	1,005	<i>578</i>	1,003	<i>561</i>	1,002	<i>501</i>	1,009	<i>384</i>	1,010	<i>220</i>

Note: *Italic* figures represent the number of increase/decrease from the same month of previous fiscal year.

Promise monthly business indicators

Fiscal Year Ended March 31, 2007	October		November		December		January		February		March	
		YOY(%)		YOY(%)		YOY(%)		YOY(%)		YOY(%)		YOY(%)

*Loans outstanding and customers*

Consumer loans outstanding (Yen-million)	1,267,377	-3.7	1,263,063	-4.1	1,246,333	-4.6	1,232,343	-5.7	1,221,575	-6.3	1,193,876	-7.8
Unsecured loans	1,264,358	-3.7	1,260,091	-4.1	1,243,422	-4.5	1,229,483	-5.6	1,218,763	-6.3	1,191,129	-7.8
Secured loans	3,018	-18.6	2,972	-18.7	2,911	-18.6	2,859	-18.2	2,811	-17.9	2,747	-18.3
Number of customers (Thousands)	2,244	-4.9	2,236	-5.1	2,209	-5.4	2,197	-5.8	2,178	-6.3	2,124	-8.0
Unsecured loans	2,243	-4.9	2,234	-5.1	2,208	-5.4	2,196	-5.8	2,177	-6.3	2,123	-8.0
Secured loans	1	-15.4	1	-15.9	1	-15.6	1	-15.2	1	-15.2	1	-15.7
Per customer (Yen-thousand)	564	1.2	564	1.0	564	0.9	560	0.2	560	0.0	561	0.2
Unsecured loans	563	1.3	563	1.0	563	0.9	559	0.2	559	0.0	560	0.2
Secured loans	2,458	-3.8	2,456	-3.4	2,440	-3.6	2,435	-3.5	2,434	-3.1	2,433	-3.1

*Number of applicants and new customers*

Number of applicants	42,686	-6.9	41,135	-6.3	34,899	-1.5	40,013	-1.9	37,346	-9.7	41,121	-12.8
Number of new customers	23,192	-17.0	21,704	-17.8	14,277	-30.9	15,919	-32.7	14,778	-37.6	15,800	-40.4
Approval ratio (%)	54.3	-6.6	52.8	-7.4	40.9	-17.3	39.8	-18.2	39.6	-17.7	38.4	-17.7

Note: *Italic* figures represent the number of increase/decrease from the same month of previous fiscal year.

*Service channels*

Number of branches	1,479	<i>14</i>	1,479	<i>13</i>	1,476	<i>6</i>	1,476	<i>1</i>	1,476	<i>2</i>	1,470	<i>-4</i>
Staffed branches	414	-3	414	-2	414	-2	414	-2	414	-1	413	-2
Unstaffed branches	1,065	<i>17</i>	1,065	<i>15</i>	1,062	<i>8</i>	1,062	<i>3</i>	1,062	<i>3</i>	1,057	-2
Number of automated contract machines	1,472	<i>24</i>	1,472	<i>23</i>	1,469	<i>13</i>	1,469	<i>5</i>	1,469	<i>3</i>	1,463	-3
Number of loan processing machines	1,010	<i>76</i>	1,008	<i>69</i>	1,006	<i>60</i>	1,002	<i>35</i>	998	<i>25</i>	983	-30

Note: *Italic* figures represent the number of increase/decrease from the same month of previous fiscal year.

Consolidated subsidiaries monthly  
business indicators

Fiscal Year Ended March 31, 2007	April		May		June		July		August		September	
		YOY(%)		YOY(%)		YOY(%)		YOY(%)		YOY(%)		YOY(%)

*QUOQLOAN*

Consumer loans outstanding (Yen-million)	126,933	-4.1	127,609	-3.5	127,502	-3.0	127,727	-2.2	127,958	-1.3	127,455	-0.7
Number of accounts (Thousands)	339	-7.3	339	-7.2	338	-6.9	338	-6.5	338	-5.7	336	-5.1
Per account (Yen-thousand)	373	3.5	375	3.9	376	4.2	377	4.6	378	4.7	378	4.6
Number of new accounts	4,832	22.5	5,522	20.3	4,868	24.8	4,804	32.8	5,428	34.0	5,112	30.0

Notes: 1. Plat started operations from April 2002, upon the merger of Rich Co., Ltd., Shinkou Co., Ltd. and TOWA Co., Ltd.  
2. Plat changed its name to QUOQLOAN effective in June 2005.

*Sun Life*

Consumer loans outstanding (Yen-million)	19,315	-1.3	19,343	-1.5	19,297	-1.7	19,184	-1.9	19,077	-2.4	18,971	-3.2
Number of accounts (Thousands)	40	-4.7	40	-4.6	40	-4.4	40	-4.3	40	-4.5	39	-4.9
Per account (Yen-thousand)	475	3.6	475	3.3	476	2.9	476	2.6	476	2.2	477	1.8
Number of new accounts	550	-13.9	771	-0.6	573	1.4	569	7.2	539	0.4	547	-9.3

Note: Sun Life became a wholly owned subsidiary in December 2001.

*PROMISE (HONG KONG)*

	January		February		March		April		May		June	
		YOY(%)		YOY(%)		YOY(%)		YOY(%)		YOY(%)		YOY(%)
Consumer loans outstanding (HK\$-million)	1,547	11.6	1,514	9.8	1,495	8.5	1,514	9.6	1,542	10.9	1,527	8.8
Number of accounts (Thousands)	63	3.7	62	2.7	62	2.2	62	1.8	61	0.1	60	-1.7
Per account (HK\$-thousand)	24	7.6	24	6.9	24	6.1	24	7.7	25	10.7	25	10.6
Number of new accounts	1,688	-12.8	1,114	7.2	1,547	-0.6	1,337	-20.7	1,454	-26.8	1,290	-28.7

Note: The company closes its accounts at the end of December.

Consolidated subsidiaries monthly  
business indicators

Fiscal Year Ended March 31, 2007	October		November		December		January		February		March	
		YOY(%)		YOY(%)		YOY(%)		YOY(%)		YOY(%)		YOY(%)

*QUOQLOAN*

Consumer loans outstanding (Yen-million)	127,028	-0.6	126,102	-1.2	123,581	-2.6	122,227	-3.7	119,807	-5.5	117,962	-6.1
Number of accounts (Thousands)	335	-4.8	333	-4.9	326	-5.6	323	-6.4	318	-7.5	312	-8.0
Per account (Yen-thousand)	378	4.4	378	3.9	378	3.3	378	2.8	376	2.2	376	2.0
Number of new accounts	4,988	27.3	4,480	12.0	2,424	-25.5	2,557	-36.0	1,913	-62.5	1,989	-64.0

Notes:1. Plat started operations from April 2002,  
upon the merger of Rich Co., Ltd.,  
Shinkou Co., Ltd. and TOWA Co., Ltd.  
2. Plat changed its name to QUOQLOAN  
effective in June 2005.

*Sun Life*

Consumer loans outstanding (Yen-million)	18,864	-4.3	18,701	-5.3	18,334	-6.5	17,976	-8.1	17,588	-9.6	16,598	-14.1
Number of accounts (Thousands)	39	-5.4	39	-6.0	38	-6.8	37	-8.4	37	-9.5	36	-10.8
Per account (Yen-thousand)	477	1.2	476	0.7	476	0.4	475	0.3	473	-0.1	457	-3.7
Number of new accounts	531	-21.4	507	-26.4	246	-50.2	219	-61.8	210	-64.0	287	-56.8

Note: Sun Life became a wholly owned  
subsidiary in December 2001.

*PROMISE (HONG KONG)*

	July		August		September		October		November		December	
		YOY(%)		YOY(%)		YOY(%)		YOY(%)		YOY(%)		YOY(%)
Consumer loans outstanding (HK\$-million)	1,548	7.4	1,575	6.9	1,578	6.7	1,553	4.8	1,530	4.1	1,506	3.2
Number of accounts (Thousands)	60	-3.0	59	-3.8	59	-4.0	59	-5.3	59	-6.1	58	-7.1
Per account (HK\$-thousand)	25	10.7	26	11.1	26	11.2	25	10.7	25	10.9	25	11.1
Number of new accounts	1,225	-27.6	1,364	-26.3	1,515	-15.0	1,389	-27.0	1,354	-20.3	1,134	-27.8

Note: The company closes its accounts at the  
end of December.